

# Efficiency Guarantee

Be Smart

The most effective guarantee in the industry. Period.

## What Is Efficiency Guarantee?

- A risk-free approach to more storage, more value, and more efficiency
- Our guarantee: If we don't meet your workload efficiency goals, we'll make it right
- A way to get high efficiency plus high performance—with no tradeoffs

## Benefits:

### Simple

We guarantee, in writing, that your organization will experience high efficiency across the NetApp portfolio, including AFF, ONTAP Select, SolidFire, and HCI.

### Risk-Free

If we don't meet your workload efficiency goals, we'll make it right—at no cost to you.

## Don't Just Take Our Word for It

“With NetApp, we're able to fit a whole lot more in a smaller amount of space and still provide more performance than we had before.”—CI engineer, financial services firm

## How It Works

We guarantee workload efficiencies in writing—for example, a 3:1 guarantee across all workloads\*, 4:1 for VVOL, and 8:1 for VDI. If you use snapshots, you'll get 10x higher efficiency, or we'll make it right—at no cost to you.

## Get Started Today

To learn more, contact your NetApp sales representative or authorized reseller partner.

\* Non-qualifying data is excluded from the efficiency guarantee. Non-qualifying data includes: previously compressed and/or de-duplicated data, encrypted data, SnapLock Aggregates, data stored in the capacity tier of NetApp's FabricPool technology, and raw image data. For measurement purposes, any FlexVol Volume with less than 5% total savings is not considered Qualifying Data.

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